

Summit Speaks

Summit Technology Services, Inc.

Volume 4, Issue 2

3rd Quarter 2008

"Management is efficiency
In climbing the ladder of
success;
leadership determines
whether the ladder is leaning
against the right wall"

Stephen R. Covey, American
Speaker/Trainer/Author of
"The 7 Habits of Highly Effective
People"

This Employer participates in E-Verify

For more info:
contact DHS at
1-888-464-4218

Meet the staff	2
DOD	2
TECHNOLOGY REVIEW	2
Updates & kudos	3

Presidential Address

Greetings!!!!

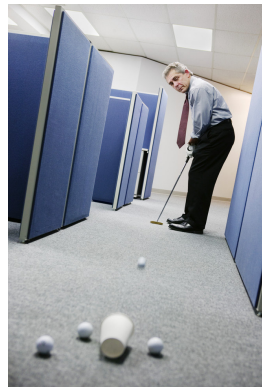
Enjoy the summer as it goes by so quickly. The weather has been different to say the least.

We are in mid stream of 2008 and beyond what the news and economy say, corporations are doing well and continue to modify and improve their hardware and software systems. President Bush continues to put money into the DOD/military sector and we are trying to keep a piece of the pie. If you're like me, you try not to look at the stock market or the gas pump prices.

Our new web site is up and running; when you

get time, give it a look and let us know your feedback:

www.summit-tsi.com.



Summit currently has projects going on in NY, NJ, AR, CA, and OH. We continue to provide software support for IT with a concentration in Engineering hardware and software systems. You will note our expanded support for

data acquisition, measurement, test, instrumentation, motion, vision, RF, real-time, embedded and PLC systems.

We signed several new contracts in June and forecast a strong 2008. Thank you for your continued business and support. To our employees, thank you for your professionalism, dedication and support of Summit and our clients.

Should you have any questions, please contact Mary, Julie or myself. We value your input and suggestions. Have a great summer!

Craig

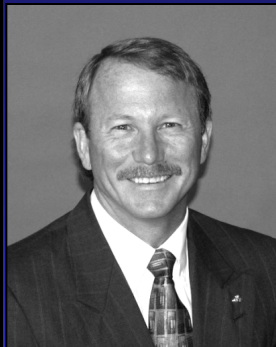
16th Annual Ridgework and Run 2008

Looking to test that summer fitness program? Or maybe you're seeking relief from a busy schedule and would prefer a getaway hike with the family or friends atop Western New York's highest ridge. Ridgework & Run offers walking distances from a casual 2 mile road walk, to 6, 9 or 14 mile "monster" adventure; There are even competitions for prizes and awards in the 5K or 10K Trail/Road Run or the 14 Mile Trail Run. Each trail event accesses private land with a variety of educational signage highlighting flora, fauna, and topographical features. The Wellsville Chamber of Commerce invites you to participate, become a sponsor, or volunteer in the 16th Annual "Ridgework", October 19, 2008. Register today or check the website at: www.ridgework.com



1-866-258-IT4U
info@summit-tsi.com
www.summit-tsi.com

**MEET THE
STAFF**



Craig E. Burdick
President/Owner
Corporate Management
Client Development
Engineering Services

*Approved
for
Government
Contracts...*



Julie Shaver
Recruiter

Contact:
Julie@summit-tsi.com

STSI Progress Report - Keeping You Informed

Government- Department of Defense: UPDATE!!

Summit continues to support government and Department of Defense (military) contracts.

Summit is a Secret Clearance Facility that provides "cleared" engineers to highly confidential projects. We are currently working with a prime contractor to support a US Army development contract for ITT Warfare Systems.

Technology Review:

Our engineers have diverse business and technical backgrounds to support a variety of applications and projects. Our major client requirements, at this time, seem to be with the following:

- ◇ C, C#, .Net
- ◇ LabVIEW, LabVIEW/RT (real-time), TestStand
- ◇ Analog/Digital Systems
- ◇ Verilog, VHDL, FPGA, DSP
- ◇ Test (ATE), DAQ, RF, Motion/ Vision, Database
- ◇ Six Sigma Black Belts; quality management/ process improvement engineers
- ◇ RF/Antenna systems
- ◇ Plastics; thermoforming, extrusion

Summit supports local businesses & organizations

In the past few months Summit has provided support to several fund raising organizations;

- ◆ Immaculate Conception School 3-on-3 basketball.
- ◆ Wellsville Police Department Alcohol, drug and school programs
- ◆ Immaculate Conception Church Irish Fest
- ◆ Rotary Club back to school program; this program provides to as many underprivileged children, the supplies they need to obtain an unhindered education.
- ◆ Wellsville Volunteer Ambulance Corps.
- ◆ Mercy Flight Central providing a fuel certificate for the Full Tank Campaign.
- ◆ Jones Memorial Hospital
- ◆ Wellsville Police Benevolent Association

Summit Highlights:

- Turn Key Project Solutions
- High Tech Staffing
- Systems/Application Development
- Software Engineering:
 - DAQ
 - Measurement
 - Instrumentation & Motion
 - Control Vision
 - RF Databases
- Realtime / Embedded Systems
- Digital / Analog Systems

MEET THE STAFF



Mary Piscitelli

Administration Manager/
Recruiter

Contact:
mary@summit-tsi.com

*Always treat
your employees
exactly as you
want them to
treat your best
customers!!
S.R.Covey*



Two new clients sign on with Summit! Two clients, one in Rochester and one in Syracuse have contracted Summit to provide hardware and software engineering support for their NI-LabVIEW projects.



New employee update: June was a busy month for increasing our client base, continuing to support existing clients and adding seven engineers to our staff. Our new engineers

have come from CA, IL, OH, NY, CANADA, AZ, and MO. We are diversified and hire the **best** engineers from across the world.

**Congratulations
Julie Shaver!!**

Julie was recently nominated
as
WOMAN OF THE YEAR
2008

By: Trinity Lutheran Church in Wellsville, NY. The award comes after several years of service to the church somewhat of a family tradition for her. Julie is active with the angel food network but most recently has revived the youth group and has been an advocate for the young people in the church.



Mac Anderson's Simple Truths book series

Aim For The Heart by Tom Mathews.....



This book shares the secrets of capturing the hearts of every member on your team. With great photographs, quotes, and real-life stories on teamwork and leadership, *Aim for the Heart* is loaded with ideas and practical applications to inspire, encourage, and motivate. Tom shares over 20 years of experience on building a marketing team of more than 20,000 people. His insights on developing a recognition culture, leading from the front, and doing more than expected are just a few of the "nuggets" you'll find in this beautifully designed book. It's a perfect gift to welcome any new member to your team or to help any team member build his or her own great team.



93 North Main Street
PO Box 547
Wellsville NY 14895

Phone: 585-593-4241
Fax: 585-593-4309
info@summit-tsi.com

WWW.SUMMIT-TSI.COM

We encourage your
feedback!
Send ideas & suggestions
to
mary@summit-tsi.com

**Our policy
is to listen,
commit
and deliver
results**

IT and Engineering Consulting Services

RETURN SERVICE REQUESTED

What's the world's most dangerous insect?

Mosquitoes. Yes, mosquitoes account for millions of deaths world-wide per year. Mosquitoes can be carriers of countless diseases such as malaria, West Nile virus, yellow fever, and dengue fever. Forms of encephalitis are deadly mosquito-borne diseases in the United States that effect humans as well as animals. The spread of disease occurs when female mosquitoes bite an infected person and then bite an uninfected person. The mosquito can potentially leave a trace of a virus or parasite with someone who was once uninfected. Mosquitoes kill more people than any other single factor.